

epimatic

Enterprise Solutions for the Food Process Industry



INTRODUCTION

Enterprise Resource Planning (ERP) software is essential for companies operating in the food industry. They are often dealing with tight schedules and deadlines, because they are working with fresh ingredients and have to comply with strict legislation. **epimatic** provides company-wide ERP solutions based on **Microsoft Business Central**. This solution focusses on general features such as Financial Management in combination with Procurement, Sales, Manufacturing and Warehouse functions. To serve the special needs of the food industry, this package is complemented with food specific add-ons. This combination overcomes almost every business process in the food industry and is available for both distribution companies as well manufacturing companies.



Microsoft Business Central

Microsoft Business Central is a cloud-based solution, meaning that businesses can access the application and their data from anywhere with an internet connection. It also integrates seamlessly with other Microsoft products and services, such as Office 365, Power BI, and Power Apps, providing a comprehensive ecosystem for Small and Medium sized businesses (SMB).

Business Central offers a wide range of functionalities to help businesses streamline their operations, improve productivity, and make informed decisions. Some key features of Microsoft Business Central include:

- 1. Financial Management:** Business Central provides tools for managing general ledger, accounts payable and receivable, cash flow, budgeting, and financial reporting.
- 2. Supply Chain Management:** The solution offers features for managing inventory, sales, purchase orders, and production planning. It enables businesses to optimize their supply chain processes, track inventory levels, and automate workflows.
- 3. Sales and Customer Service:** Business Central includes CRM capabilities to manage customer interactions, sales opportunities, and service requests. It helps businesses track sales activities, manage customer relationships and support.
- 4. Project Management:** The application provides project management functionalities, allowing businesses to plan, track, and manage projects effectively. It enables project managers to assign resources, monitor progress, and track costs.
- 5. Human Resources and Payroll:** Business Central includes features for managing employee information, payroll processing, and human resource activities. It helps businesses streamline HR processes and ensure compliance with payroll regulations.
- 6. Reporting and Analytics:** The solution offers built-in reporting and analytics tools that provide real-time insights into various aspects of the business. Users can create customized reports, dashboards, and visualizations to monitor key performance indicators (KPIs) and make data-driven decisions.

Overall, Microsoft Business Central aims to provide SMBs with a unified platform to manage their finances, operations, sales, and customer relationships, helping them streamline their business processes and drive growth.



73 percent reduction³

In average agent handling time using Dynamics 365 Customer Service



215 percent ROI²

Over three years using Dynamics 365 Sales



\$44K savings⁵

In third party reporting spend using Dynamics 365 Business Central

Food Specific Features (cont'd)

Catch Weight

Many companies in the food industry sell items by weight. The Catch Weight functionality offers a dual unit of measure system that is fully integrated. This dual unit of measure system can also be used to calculate and define cost prices, purchase prices and sales prices. Catch Weight provides the tools you need to control the administrative differences in weight.



Quality

For food companies quality is very important, because they need to comply to the government regulations, BRC, HACCP, etc. With Business Central add-ins you don't have to worry about compliancy, we have arranged that for you in this complete package. The quality can be registered into the system, you can do quality checks on best before dates during purchase and sales. You can even block goods for sales. The solution offers a non-conformances registration, inspections status, and product specifications.



Food Specific Features (con'd)

Consignment Management

Companies that trade in fresh products such as fruit & vegetables, use consignment management to handle the daily price fluctuations. These companies work with other settlement methods such as commission, joint accounts or minimum guarantee. The Business Central add-in functionality Consignment Management provides logistic and financial insight into batches of goods. This saves a lot of time, because there is a direct link with the financial administration.



Advanced Planning

Business Central add-ins offers food manufacturers advanced planning in which you can plan more advanced scenarios. The advanced planning module considers in the planning the best before dates of all the ingredients. Based on sales prognosis you can plan the number of people and machines required to manufacture the products.



Food Specific Features (con'd)

Other Features

- Recipes and routing with scrap recording
- Lot traceability from end to end
- Effective batch sizing and scaling
- Vendor programs
- Shop floor collection
- WMS with expiry dates and FOFE
- EDI
- Greater visibility of operational performance
- Quality control and management
- Meet all Canadian compliance requirements
- Seamless and real time visibility
- Order promising functionality
- Dashboards
- Demand Planning and Forecasting
- instantly handle any product recalls
- Business Intelligence



About epimatic

Over 20 years epimatic has provided high quality Microsoft ERP solutions for food processing and distribution companies, tackling these growing challenges with real-time data and end-to-end visibility across their entire supply chain process.

We have never ambitiously pursued growth, but instead chose to structure and staff our practice in a unique way that minimizes risk and has resulted in very strong, long-term relationships with clients. We have only senior solutions providers, so you never have to hire consultants who you have to “train”! We’re very proud of our track record, our level of expertise, and how we treat our employees and clients.

When you work with epimatic you are ensured of getting an experienced team of dedicated professionals with a highly personal and consultative approach to software implementation.

We start from the ground up for each of the clients we serve, our ERP solutions support your unique business processes, ensuring you get up and running quickly to maximize your ROI.

Our Partnership with Microsoft allows for a secure cloud software which is scalable so that you can easily navigate today’s—and tomorrow’s—challenges from wherever you are.

We’re relentlessly committed to helping you achieve your goals and move your business forward. Let us worry about the technology implementation, so you can focus on better serving your customers.

Call or email us today for a free evaluation of how we can partner together to help you achieve your goals.



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